

How to Succeed with People

Stephen R. Covey

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A collection of short, persuasive essays on how to develop happy and meaningful relationships, this book offers specific and practical strategies for improving your interactions with others. The author shows how to prepare yourself personally by developing strength, patience, self- understanding, and spirituality. He also shares advice on how to build harmony, discipline, and communication in your home.

How to Succeed with People Details

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Author : Stephen R. Covey

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From Reader Review How to Succeed with People for online ebook

Adam says

A great book to skim-read (as I did). At times the age of the book really shows and the suggestions are obvious to a modern reader (yay for 50 years of progress!). At other times the advice is very timely and shows some of the genius that was Covey. Great reminders for the most part.

Linda says

This is one of Covey's older books, but containing great principles for parents, families, workers, and etc. A quick read.

Daniel Taylor says

Dr Stephen R Covey changed the world with The 7 Habits of Highly Effective People: Powerful Lessons in Personal Change. Almost twenty years before The 7 Habits, Covey wrote this book.

It's a collection of short essays, covering the topics that interested Covey all his life: how to master yourself, how to master your relationships, how to build strong families, how to develop personal and public leadership, and general principles for an effective life. As Covey is a Mormon, this book is aimed at fellow members of the Church of Latter-Day Saints, and this may put some people off this book as it may seem too "preachy."

If you've read The 7 Habits, you'll recognise some of the stories and some of the principles that Covey talks about in this book. In some cases, these essays are like the raw, unfiltered form of ideas that were refined before they made it into his seminal work. You'll also find oodles of practical steps that will challenge you to align yourself with timeless principles and succeed with people.

I'd recommend this to you if you're already read The 7 Habits and are looking to deepen your knowledge and practice of principles. But unless you belong to the Church of Latter-Day Saints, I wouldn't suggest you start your study of Covey's material with this book.

Savanah says

It had quite a bit of really good advice. Though it seemed to be written for Mormons, so there were some things that I did not agree with and some that were a bit confusing, terms that I had to look up, and other such things. But overall it was very useful.

Trent says

Quick read. Easy to see the early ideas that led to 7 Habits.

Connie says

I really dislike the title of this book. It doesn't do it justice at all.

This is one of Covey's earlier works with most of the same principles of his later work with the 7 Habits but in a much more LDS-specific way. I thought it was fantastic!

Keith says

Here is how the book starts: "If you were guaranteed that by using one hour a day in a particular way you would both enjoy and be more productive in the other twenty-three hours, would you do it? ..."

- first, physical exercise
- second, planning
- third, meditation, scripture study, and prayer

I read this book and found it meaningful long before Seven Habits came out. I found 'How to Succeed with People' much more meaningful, and easier to understand than his later book.

Section 1 concerns Self

Section 2 Relationships

Section 3 Family

Section 4 Leadership

Section 5 General Principles

All 40 chapters in 141 easily read pages.

Having written that, and seeing the chapter titles makes me want to read it again.
