



Nothing Ventured, Everything Gained: How Entrepreneurs Create, Control, and Retain Wealth Without Venture Capital

Dileep Rao

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Is it possible for entrepreneurs to succeed at growing ventures without early-stage venture capital? Based on the fact that more than 9 out of 10 of America's billion-dollar entrepreneurs did take off without early-stage VC, Dileep Rao says YES!

In Nothing Ventured, Everything Gained, Dileep Rao shatters the dominant myth that entrepreneurs need early-stage venture capital to build a giant business. In fact, says Rao, by avoiding or even delaying VC, billion-dollar entrepreneurs can control their companies and the wealth created by them—and retain more of that wealth. The book is based on 30 of Rao's interviews with billion-dollar entrepreneurs (BDEs) and hundred-million-dollar entrepreneurs (HMDEs) and the analysis of the strategies of 85 BDEs. The author introduces the finance-smart skills, opportunity secrets, and strategy secrets of BDEs who took off without VC, and proves his points via stories of successful giants like Jeff Bezos, Mark Zuckerberg, and Steve Jobs.

Every entrepreneur will do well to read and benefit from Rao's invaluable insights and expertise.

Dileep Rao, PhD, financed the growth of hundreds of businesses and real estate projects over the twenty-three years he was VP of financing and business development at a venture development and finance institution. He advises entrepreneurs, governments, Fortune 1000 corporations, and financial institutions on building big businesses with finance-smart strategies. Dr. Rao is a clinical professor of entrepreneurship at Florida International University and has taught at Stanford University, the University of Minnesota, and in executive MBA programs in Europe, Latin America, and Asia.

Nothing Ventured, Everything Gained: How Entrepreneurs Create, Control, and Retain Wealth Without Venture Capital Details

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Toni Wittus says

This book is a great tool for anyone to have in their pocket. Some of the points the author made will stick with me.

Steve says

I won this book in a giveaway. It contains valuable insights into starting and running a business without investment capital, but it focuses more on historical evidence that that model is superior rather than practical advice on how to accomplish it.

It's an interesting read that seems to be based on sound principles, but I would have preferred more relevant information for how to practice what it preaches. Still a valuable resource.

Margaret Yelton says

I won this book in a Good reads giveaway. Although I can never hope to achieve the success of all the one in this book, I did gain some insight into how they built their companies and help to make them grow. Thank you for the opportunity to read this.

Steph says

I won this book in a giveaway on Goodreads. I think the book is pretty interesting with good information. Thanks for the read.

John says

This book has some really good nuggets of information, that I have made note of and since I have the Kindle version I have it at my finger tips all the time. If you are interested in this type of stuff I think you will like the book. I won this great book on GoodReads.

Mandy Weeks-Green says

AMAZON BEST SELLER IN VENTURE CAPITAL

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Christine says

I won a copy of this book through Goodreads Giveaways.

I found this book to be a little repetitive, and the author cited himself a few too many times for my liking (although, if you're an expert you can do that!) but it gives solid advice for potential entrepreneurs in how to create a solid business without venture capital. There is good evidence here for the strategies suggested, and also good information regarding the example entrepreneurs, and one could easily go look up more information on the companies cited for a more in-depth exploration of strategy. Overall, I think this is a solid book to read if you're considering any kind of start up for the future.
